



3M DRG Assurance™ Solutions

Improve Inpatient Quality Measurement and Reimbursement

Challenges

Hospital and acute care facilities are under pressure to comply with regulatory guidelines while preserving and, in many cases, improving their revenue base in an increasingly competitive marketplace.

Approach

The 3M DRG Assurance™ Program – Three Phased Approach:

By analyzing publicly available MedPar data for a given hospital or healthcare system and comparing this data to established industry benchmarks, we develop an estimate of opportunity associated with increased reimbursement. Based on the results of this initial analysis, we determine if an assessment and subsequent program implementation will be cost-effective.

- Phase I: Assessment – Quantify opportunities from a randomly selected medical record review
- Phase II: Implementation – Provide extensive hospital staff training and physician education
- Phase III: Follow-Up and Monitoring – Ensure that the organization is meeting its intended goals

Offering

Blum Shapiro Consulting, in conjunction with 3M Health Information Systems Consulting, helps to ensure quality through accurate documentation which results in a more appropriate DRG-based reimbursement and better indicators of quality and cost.

Business Need

Misstatement of patient conditions in the medical record has ripple effects on the assigned diagnosis codes and DRGs. These misstatements affect reimbursement as well as efficiency and quality measures for both hospitals and individual physicians. The best strategy is to ensure all conditions are properly documented by physicians in a way that supports each physician without relying on them to be regulatory experts or compromising their time or attention for patient care. A knowledge-based, internally driven, clinically oriented, physician-friendly concurrent review and documentation process is needed.

Solution

Blum Shapiro Consulting offers the 3M DRG Assurance™ Program, performed in conjunction with 3M Health Information Systems Consulting. 3M DRG Assurance™ is an approach proven by hundreds of hospitals nationwide to help ensure accurate and supportable diagnosis codes and DRGs assigned on all cases. We provide the training and improved review process to enable your staff to become experts on concurrent physician documentation and accurate DRG assignment for appropriate payment and profiling objectives.

Benefits

The 3M DRG Assurance™ Program will help to:

- Accurately reflect your patients' severity of illness for cost and mortality profiling
- Assist in compliance with federal and state guidelines and regulations
- Improve the content and clarity of medical record documentation to reflect the level of care actually provided
- Increase coding accuracy due to better documentation
- Improve reimbursement accuracy from all DRG-based payers through the appropriate selection of DRGs that match the resource-consumptive services being provided to the patients
- Develop a consistent method for case management through implementation of the 3M DRG Assurance™ program's concurrent review methods for all patient records regardless of payer

BlumShapiro
CONSULTING

Visit us at blumshapiroconsulting.com or call us at 866-356-BLUM
West Hartford • Southport • Boston • New York